Job Ad Request Form

# Employer Information

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| Contact Name | Connor Dempsey | Department  Administration  Development  Human Resources  Marketing  Production  Sales |
| Phone | 202-456-9876 |
| Email | cdempsey@consoto.com |
| Address | 1101 New York Ave NW # 410, Washington, DC 20005 |

# Job Ad Information

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| Job Title | Sales Representative | |
| Location | Washington, DC | |
| Job Type  Full time  Part time  Intern  Contractor | | Contract Type  Permanent  Temporary  Fixed term  Seasonal |
| Job Description | We’re looking for a results-driven sales representative to actively seek out and engage customer prospects. You will provide complete and appropriate solutions for every customer in order to boost top-line revenue growth, customer acquisition levels and profitability.  **Sales Rep. Responsibilities**   * Selling products and services using solid arguments to prospective customers * Performing cost-­benefit analyses of existing and potential customers * Maintaining positive business relationships to ensure future sales | |
| Requirements | * Proven work experience as a sales representative * Excellent knowledge of MS Office * Familiarity with BRM and CRM practices along with ability to build productive business professional relationships * Highly motivated and target driven with a proven track record in sales * Excellent selling, communication and negotiation skills * Ability to create and deliver presentations tailored to the audience needs * Relationship management skills and openness to feedback * BS/BA degree or equivalent | |
| Est. Start Date | 1/15/2023 | |